

### Non-GAAP Net Income and Earnings Per Share Reconciliation

(in thousands, except per share data):

	Fiscal 2013 Year Ended February 1, 2014			
	As Reported	Recovery of Previously Impaired Asset	Asset Impairment Charge	Non-GAAP Total
Net sales	\$ 6,213,173	\$ -	\$ -	\$ 6,213,173
Cost of goods sold, including occupancy and distribution costs	4,269,223	-	-	4,269,223
GROSS PROFIT	1,943,950	-	-	1,943,950
Selling, general and administrative expenses	1,386,315	-	(7,881)	1,378,434
Pre-opening expenses	20,823	-	-	20,823
INCOME FROM OPERATIONS	536,812	-	7,881	544,693
Interest expense	2,929	-	-	2,929
Other income	(12,224)	4,342	-	(7,882)
INCOME BEFORE INCOME TAXES	546,107	(4,342)	7,881	549,646
Provision for income taxes	208,509	-	3,152	211,661
NET INCOME	<u>\$ 337,598</u>	<u>\$ (4,342)</u>	<u>\$ 4,729</u>	<u>\$ 337,985</u>
EARNINGS PER COMMON SHARE:				
Basic	\$ 2.75			\$ 2.75
Diluted	\$ 2.69			\$ 2.69
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:				
Basic	122,878			122,878
Diluted	125,628			125,628

During the first quarter of 2013, the Company determined that it would recover \$4.3 million of its investment in JJB Sports, which it had previously fully impaired. There is no related tax expense as the Company reversed a portion of the deferred tax valuation allowance it had previously recorded for net capital loss carryforwards it did not expect to realize at the time its investment in JJB Sports was fully impaired. During the second quarter of 2013, the Company recorded a pre-tax \$7.9 million non-cash impairment charge to reduce the carrying value of a corporate aircraft held for sale to its fair market value. The provision for income taxes was calculated at 40%, which approximates the Company's blended tax rate.

**Non-GAAP Net Income and Earnings Per Share Reconciliation**

(in thousands, except per share data):

	<b>Fiscal 2012</b>		
	<b>53 Weeks Ended February 2, 2013</b>		
	<b>As Reported</b>	<b>Impairment of Investments</b>	<b>Non-GAAP Total</b>
Net sales	\$ 5,836,119	\$ -	\$ 5,836,119
Cost of goods sold, including occupancy and distribution costs	3,998,956	-	3,998,956
<b>GROSS PROFIT</b>	<b>1,837,163</b>	<b>-</b>	<b>1,837,163</b>
Selling, general and administrative expenses	1,297,413	-	1,297,413
Pre-opening expenses	16,076	-	16,076
<b>INCOME FROM OPERATIONS</b>	<b>523,674</b>	<b>-</b>	<b>523,674</b>
Impairment of available-for-sale investments	32,370	(32,370)	-
Interest expense	6,034	-	6,034
Other income	(4,555)	-	(4,555)
<b>INCOME BEFORE INCOME TAXES</b>	<b>489,825</b>	<b>32,370</b>	<b>522,195</b>
Provision for income taxes	199,116	4,734	203,850
<b>NET INCOME</b>	<b>\$ 290,709</b>	<b>\$ 27,636</b>	<b>\$ 318,345</b>
<b>EARNINGS PER COMMON SHARE:</b>			
Basic	\$ 2.39		\$ 2.62
Diluted	\$ 2.31		\$ 2.53
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>			
Basic	121,629		121,629
Diluted	125,995		125,995

During the second quarter of 2012, the Company fully impaired its investment in JJB Sports and recorded a pre-tax charge of \$32.4 million. The Company recorded a deferred tax asset valuation allowance of approximately \$7.9 million for a portion of the \$32.4 million net capital loss carryforward that it expected not to realize at the time of the impairment.

## **Adjusted EBITDA**

Adjusted EBITDA should not be considered as an alternative to net income or any other generally accepted accounting principles measure of performance or liquidity. Adjusted EBITDA, as the Company has calculated it, may not be comparable to similarly titled measures reported by other companies. Adjusted EBITDA is a key metric used by the Company that provides a measurement of profitability that eliminates the effect of changes resulting from financing decisions, tax regulations and capital investments.

	<b><u>13 Weeks Ended</u></b> <b><u>February 1,</u></b> <b><u>2014</u></b>	<b><u>14 Weeks Ended</u></b> <b><u>February 2,</u></b> <b><u>2013</u></b>
	<b>(dollars in thousands)</b>	
Net income	\$ 138,638	\$ 129,749
Provision for income taxes	85,111	82,264
Interest expense	848	725
Depreciation and amortization	41,491	36,469
EBITDA	<b><u>\$ 266,088</u></b>	<b><u>\$ 249,207</u></b>
% increase in EBITDA	7%	
	<b><u>52 Weeks Ended</u></b> <b><u>February 1,</u></b> <b><u>2014</u></b>	<b><u>53 Weeks Ended</u></b> <b><u>February 2,</u></b> <b><u>2013</u></b>
	<b>(dollars in thousands)</b>	
Net income	\$ 337,598	\$ 290,709
Provision for income taxes	208,509	199,116
Interest expense	2,929	6,034
Depreciation and amortization	154,928	125,096
EBITDA	<b><u>\$ 703,964</u></b>	<b><u>\$ 620,955</u></b>
Add: Impairment of available-for-sale investments	-	32,370
Less: Recovery of previously impaired asset	(4,342)	-
Adjusted EBITDA, as defined	<b><u>\$ 699,622</u></b>	<b><u>\$ 653,325</u></b>
% increase in adjusted EBITDA	7%	

### **Reconciliation of Gross Capital Expenditures to Net Capital Expenditures**

The following table represents a reconciliation of the Company's gross capital expenditures to its capital expenditures, net of tenant allowances.

	<b>Fiscal Year Ended</b>	
	<b>February 1, 2014</b>	<b>February 2, 2013</b>
	<b>(dollars in thousands)</b>	
Gross capital expenditures	\$ (285,668)	\$ (219,026)
Proceeds from sale-leaseback transactions	-	3,406
Deferred construction allowances	47,760	28,691
Construction allowance receipts	-	-
Net capital expenditures	<u>\$ (237,908)</u>	<u>\$ (186,929)</u>

**Fiscal 2012 Net Sales Adjusted for the 53<sup>rd</sup> Week**

Net sales adjusted for the extra week in the 14 and 53 weeks ended February 2, 2013 is presented below to illustrate the impact of the extra week on reported net sales in comparison to reported results for the 13 and 52 weeks ended February 1, 2014.

	<b>Fiscal Year Ended February 2, 2013</b>	
	<b>14 Weeks Ended</b>	<b>53 Weeks Ended</b>
	<b>(dollars in thousands)</b>	
Net sales	\$ 1,805,302	\$ 5,836,119
Less: 53 <sup>rd</sup> week net sales	(74,445)	(74,445)
Adjusted net sales	<u>\$ 1,730,857</u>	<u>\$ 5,761,674</u>

## **New Store Productivity**

In order to more accurately reflect performance of new DICK'S Sporting Goods stores, we will be adjusting the calculation method for new store productivity beginning with 2014 results. The new calculation method more precisely incorporates the timing of new store openings. Definitions of the calculation methods are detailed below:

### New Method:

Beginning with 2014 results, New Store Productivity for the DICK'S stores will be reported quarterly on a trailing twelve month basis as the sales per square foot for new stores expressed as a percentage of the sales per square foot for stores included in our comparable sales calculation.

### Previous Method:

Through 2013, New Store Productivity for the DICK'S stores has been reported on a quarterly basis by taking the difference between the percent change in total sales growth for the quarter and the percent change in same store sales growth for the quarter and expressing it as a percentage of the growth rate in square footage compared to the year-ago quarter.

## Return On Invested Capital (ROIC)

(Dollars in thousands)

	2013	2012	2011	2010	2009
Net income	\$ 337,598	\$ 290,709	\$ 263,906	\$ 182,077	\$ 135,359
Merger and integration costs, after tax	-	-	-	-	6,068
Golf Galaxy store closing costs, after tax	-	-	-	9,826	-
Litigation settlement charge, after tax	-	-	(1,289)	6,493	-
Gain on sale of investment, after tax	-	-	(8,738)	-	-
Impairment of available-for-sale investments, after tax	-	27,636	-	-	-
Asset impairment charge, after tax	4,729	-	-	-	-
Recovery of previously impaired asset, after tax	(4,342)	-	-	-	-
Adjusted net income	337,985	318,345	253,879	198,396	141,427
Net income for ROIC calculation	337,985	318,345	253,879	198,396	141,427
Interest expense, after tax	1,757	3,620	8,321	8,410	2,726
Rent expense, net, after tax	246,896	233,010	216,201	208,411	203,984
Net income for ROIC after adjustments (numerator)	\$ 586,638	\$ 554,975	\$ 478,401	\$ 415,217	\$ 348,137
Total stockholders' equity	\$ 1,692,179	\$ 1,587,324	\$ 1,632,745	\$ 1,363,581	\$ 1,083,227
Total debt including capital and financing lease obligations	7,375	16,275	159,022	140,841	142,243
Operating leases capitalized at 8x annual rent expense	3,291,953	3,106,794	2,882,682	2,778,812	2,719,789
Total debt and operating leases capitalized at 8x annual rent expense	3,299,328	3,123,069	3,041,704	2,919,653	2,862,032
Total capital (total stockholders' equity + total debt and operating leases capitalized at 8x annual rent expense)	4,991,507	4,710,393	4,674,449	4,283,234	3,945,259
Average total capital (denominator) <sup>1</sup>	\$ 4,850,950	\$ 4,692,421	\$ 4,478,841	\$ 4,114,246	\$ 3,787,111
<b>ROIC</b>	<b>12.1%</b>	<b>11.8%</b>	<b>10.7%</b>	<b>10.1%</b>	<b>9.2%</b>
ROIC using GAAP amounts <sup>2</sup>	12.1%	11.2%	10.9%	9.7%	9.0%

<sup>1</sup> Average total capital is calculated as the sum of the current and prior year ending total capital divided by two.

<sup>2</sup> ROIC using GAAP amounts was derived as the quotient of GAAP net income for ROIC not adjusted (numerator) and average total capital.