

DICK'S SPORTING GOODS, INC.
GAAP to NON-GAAP RECONCILIATIONS - UNAUDITED
(Dollars in thousands, except per share amounts)

14 Weeks Ended February 3, 2018

	Cost of goods sold	Selling, general and administrative expenses	Income before income taxes	Net income ⁽³⁾	Earnings per diluted share
GAAP Basis	\$ 1,888,269	\$ 596,856	\$ 180,281	\$ 115,951	\$ 1.11
<i>% of Net Sales</i>	<i>70.88%</i>	<i>22.40%</i>	<i>6.77%</i>	<i>4.35%</i>	
Loyalty program enhancement costs ⁽¹⁾	(11,478)	-	11,478	7,231	
Litigation contingency ⁽²⁾	-	(6,592)	6,592	4,153	
Non-GAAP Basis	\$ 1,876,791	\$ 590,264	\$ 198,351	\$ 127,335	\$ 1.22
<i>% of Net Sales</i>	<i>70.45%</i>	<i>22.16%</i>	<i>7.45%</i>	<i>4.78%</i>	

⁽¹⁾ Transition costs incurred to enhance the Company's Scorecard loyalty program.

⁽²⁾ Costs related to a litigation contingency.

⁽³⁾ The provision for income taxes for non-GAAP adjustments was calculated at the Company's approximate blended tax rate, unless otherwise noted.

DICK'S SPORTING GOODS, INC.
GAAP to NON-GAAP RECONCILIATIONS - UNAUDITED
(Dollars in thousands, except per share amounts)

53 Weeks Ended February 3, 2018

	Cost of goods sold	Selling, general and administrative expenses	Pre-opening expenses	Other income	Income before income taxes	Net income ⁽⁸⁾	Earnings per diluted share
GAAP Basis	\$ 6,101,412	\$ 1,982,363	\$ 29,123	\$ (31,810)	\$ 501,337	\$ 323,445	\$ 3.01
<i>% of Net Sales</i>	<i>71.03%</i>	<i>23.08%</i>	<i>0.34%</i>	<i>(0.37)%</i>	<i>5.84%</i>	<i>3.77%</i>	
Corporate restructuring charge ⁽¹⁾	-	(7,077)	-	-	7,077	4,388	
TSA conversion costs ⁽²⁾	-	-	(3,474)	-	3,474	2,154	
Contract termination payment ⁽³⁾	-	-	-	12,000	(12,000)	(12,000)	
Sales tax refund ⁽⁴⁾	-	-	-	8,104	(8,104)	(5,024)	
Loyalty program enhancement costs ⁽⁵⁾	(11,478)	-	-	-	11,478	7,231	
Litigation contingency ⁽⁶⁾	-	(6,592)	-	-	6,592	4,153	
Tax Act impact ⁽⁷⁾	-	-	-	-	-	(24)	
Non-GAAP Basis	\$ 6,089,934	\$ 1,968,694	\$ 25,649	\$ (11,706)	\$ 509,854	\$ 324,323	\$ 3.01
<i>% of Net Sales</i>	<i>70.89%</i>	<i>22.92%</i>	<i>0.30%</i>	<i>(0.14)%</i>	<i>5.94%</i>	<i>3.78%</i>	

⁽¹⁾ Severance, other employee-related costs and asset write-downs related to corporate restructuring.

⁽²⁾ Costs related to converting former TSA stores.

⁽³⁾ Contract termination payment. There was no related tax expense as the Company utilized net capital loss carryforwards that were previously subject to a valuation allowance.

⁽⁴⁾ Multi-year sales tax refund.

⁽⁵⁾ Transition costs incurred to enhance the Company's Scorecard loyalty program.

⁽⁶⁾ Costs related to a litigation contingency.

⁽⁷⁾ Change to blended tax rate for adjustments recorded prior to enactment of the Tax Act.

⁽⁸⁾ The provision for income taxes for non-GAAP adjustments was calculated at the Company's approximate blended tax rate, unless otherwise noted.

Reconciliation of Gross Capital Expenditures to Net Capital Expenditures

The following table represents a reconciliation of the Company's gross capital expenditures to its capital expenditures, net of tenant allowances.

	Fiscal Year Ended	
	February 2, 2019	February 3, 2018
	(dollars in thousands)	
Gross capital expenditures	\$ (198,219)	\$ (474,347)
Proceeds from sale-leaseback transactions	-	-
Deferred construction allowances	27,730	101,712
Construction allowance receipts	-	-
Net capital expenditures	<u>\$ (170,489)</u>	<u>\$ (372,635)</u>

Fiscal 2017 Net Sales Adjusted for the 53rd Week

Net sales adjusted for the extra week during the 14 and 53 weeks ended February 3, 2018 is presented below to illustrate the impact of the extra week on reported net sales in comparison to reported results for the 13 and 52 weeks ended February 2, 2019.

	Period Ended February 3, 2018	
	14 Weeks	53 Weeks
	(dollars in thousands)	
Net sales	\$ 2,664,122	\$ 8,590,472
Less: 53 rd week net sales	(105,425)	(105,425)
Adjusted net sales	<u>\$ 2,558,697</u>	<u>\$ 8,485,047</u>